ACBL Cornhusker Unit 241 Board Meeting Minutes April 12, 2019 10:00 am at the House of Cards

Attending: Scott McIntyre, Thom Pigaga, Rick Ackermann, Jill McDermott, Pierre Flatowicz. Carol Miller

Treasurer's Report

Rick reported that we are in good standing. The Valentine Sectional turnout was dismal because of the horrible weather.

It was suggested that spring sectional be held later in the year when weather is less likely to affect attendance. A decision one way or the other will be made by in the next several months.

Income to the Unit comes from Tournament income and 11% percent of ACBL membership dues. ACBL sends the Unit's share of membership dues two times per year.

Non-Life Master Tournament

The NLM tournament is scheduled for June 1st and 2nd. It will be held at House of Cards. For the first time, Life Masters with fewer than 750 points may play in the tournament.

It was suggested that the 2020 NLM Tournament (which should be renamed the Newcomer / Intermediate Tournament to avoid confusion) be held at the Omaha Bridge Studio.

Fall Sectional

The Fall Sectional will be held October 17th thru the 20th at the Omaha Bridge Studio this year because the JCC is being remodeled. It is a bye week for Nebraska football. Jill has arranged for bathrooms to be cleaned after sessions. Parking is a concern for Friday night. Jill will update the information on the ACBL web site, TourneyTrax.

Education Workshop

The Workshop on April 27th and 28th is filled. People on the wait list will be able to attend as observers. There will be 17 tables.

Financial Responsibility

There was a discussion regarding the Unit's assets and Unit expenditures for items that are shared between the Unit and the clubs. It is not the goal of the Unit to make money. Ideally the Unit should operate with more or less the same cash balance from one year to another. The cash balance should provide a buffer in case of an unanticipated expense or decline in revenue such as a large tournament loss.

Financial goals are:

- 1. Operate tournaments at a modest profit or break even. It is not necessary for each tournament to profit or break even as long as the total for all tournaments meets the goal.
- 2. The Unit owns most of the card cases used in the Clubs and at tournaments. The Unit pays half the cost of replacement cards and boards.
- 3. The Unit owns tournament supplies such as tables and bidding boxes. These need to be replaced or repaired periodically. The Unit also pays to store the items.
- 4. Maintain the Dealer4 machines.

We will address this item next month again.

Facebook

Scott is looking into the possibility of advertising our unit's bridge activity on Facebook. We would be charged up to \$2.00 per click-thru. Facebook has a number of tools that allows one to define the demographic of people receiving the ad. The maximum daily and monthly cost can also be capped. Thom Pigaga volunteered his daughter to help research this.

Player Appreciation Game

The game is tentatively set for July 14th. It will be two sessions as in the past. We will explore having a barometer game or team game as the second session.

Next meeting will be June 29. Location to be announced.